## HengFeng Bank Trade Finance Banking Service Charging Standard

Pricing Method	No.	Service Name	Charging Collectable	Service Items	Applicable Customer	Charging Standard	Charging Basis	Note
			Letter of Credit issuing fee	Domestic Letter of Credit issue for customers	All corporate customers	For valid within 3 months 1.5%-1%(minimum CNY300 per transaction);For valid exceed 3 months,plus 0.5%-2.5% per 3 months(less than 3 months charge as 3 months)	《Commercial bank service measures for the administration of the price》	
Market Adjuste d Price	6.3.1	Domestic letter of credit	Letter of Credit amendment fee	Domestic Letter of Credit amend for customers	All corporate customers	Domestic letter of credit amendment:CNY100 per transaction , for increment or extension add commission respectively:1.5%-1% of added amount;plus 0.5%-2.5% per 3 months;for both increment and extension,collect both increment commission and extension commission. extension commission based on the l/c amount after increasing.	《Commercial bank service measures for the administration of the price》	

	Advising fee	Domestic Letter of Credit advise for customers	All corporate customers	CNY100-500 per transaction	《Commercial bank service measures for the administration of the price》	
	Amendment advising fee	Domestic Letter of Credit amendment advise for customers	All corporate customers	CNY100-500 per transaction	《Commercial bank service measures for the administration of the price》	
	Transfer credit fee	Transfer an domestic letter of credit for customers	All corpoate customers	1‰	《Commercial bank service measures for the administration of the price》	
	Confirmation fee	Confirm an domestic letter of credit for customers	All corpoate customers	3%-5% per quarter(minimum CNY300 per quarter),collect quarterly or in one time (less than 3 months charge as 3 months)	《Commercial bank service measures for the administration of the price》	
	Negotiation fee	Domestic Letter of Credit negotiate for customers	All corporate customer (Free for small and micro enterprises)	1‰-5‰(minimum CNY200 per transaction)	《Commercial bank service measures for the administration of the price》	

	Accetptance fee	Domestic Letter of Credit acceptance for customers	All corporate customers	1.5‰-4.5‰ per quarter (minimum CNY200 per quarter),collect quarterly or in one time, less than 3 months charge as 3 months(only collect the exposure amount, the amount under low risk is free of charge)	《Commercial bank service measures for the administration of the price》	
	Docs exchanging fee/Return docs fee/Tracer fee	Exchange docs/return docs/tracer under an domestic letter of credit for customers	All corporate customers	CNY100-500 per transaction	《Commercial bank service measures for the administration of the price》	
	Cancellation fee within validity	Cancel a domestic letter of Credit within validity for customers	All corporate customers	CNY100-500 per transaction	《Commercial bank service measures for the administration of the price》	
	Document examination fee	Domestic Letter of Credit examine for customers	All corporate customers	1‰-5‰(minimum CNY200 per transaction)	《Commercial bank service measures for the administration of the price》	If negotiation commission charged, free of examining commission
	Discrepancy fee	Discrepant docs under domestic Letter of Credit	All corporate customers	CNY500 per transaction,collect for the seller	《Commercial bank service measures for the administration of the price》	

Market		Inward	Remittance fee	Inward remittance for customers	All corpoate customers and all individual customers	free of charge	《Commercial bank service measures for the administration of the price》	Free of charge(Charg e transfer remittance inter-bank the same as the charge telegraphic transfer inside of China)
Adjuste d Price	6.3.2	remittanc e	inquiry and response fee	Inquiry and response under Inward rimittance for customers	All corpoate customers and all individual customers	CNY100 per transaction	《Commercial bank service measures for the administration of the price》	also charge telegram fee
			Return remittance fee	return rimittance under Inward remittance customers	All corpoate customers and all individual customers	CNY150 per transaction before entering into the account; charging according to outward remittance after entering the account	《Commercial bank service measures for the administration of the price》	also charge telegram fee before entering the account

3.3.3	Outward	Domestic TT fee	Domestic TT via SWIFT	All corpoate customers and all individual customers	1‰(for corporate customers, minimum CNY50 per transaction and maximum CNY1000 per transaction; for individual customers, minimum CNY50 per transaction and maximum CNY300 per trancsaction),when remittance with foreign currency cash also charge the price differences	《Commercial bank service measures for the administration of the price》	
5.3.3	remittanc e	Overseas TT fee	Overseas TT via SWIFT	All corpoate customers and all individual customers	1‰(for corporate customers, minimum CNY50 per transaction and maximum CNY1000 per transaction; for individual customers, minimum CNY50 per transaction and maximum CNY300 per trancsaction),when remittance with foreign currency cash also charge the price differences	《Commercial bank service measures for the administration of the price》	

	Foreign currency remittance inside China-outward remittance fee	Foreign currency remittance inside China-outward remittance for customers	All corpoate customers and all individual customers	1‰(for corporate customers, minimum CNY50 per transaction and maximum CNY1000 per transaction; for individual customers, minimum CNY50 per transaction and maximum CNY300 per trancsaction),when remittance with foreign currency cash also charge the price differences	《Commercial bank service measures for the administration of the price》	
	Transfer insystem fee	Transfer insystem for customers	All corpoate customers and all individual customers	1‰(minimum CNY20 per transaction, maximum CNY200 per transaction)	《Commercial bank service measures for the administration of the price》	
	inquiry and response fee	Inquiry and response under Outward rimittance for customers	All corpoate customers and all individual customers	CNY100 per transaction	《Commercial bank service measures for the administration of the price》	also charge telegram fee
	Remittance instruction amendment/report the loss fee/stop payment fee	Remittance instruction amend/report the loss/stop payment for customers	All corpoate customers and all individual customers	CNY100 per transaction	《Commercial bank service measures for the administration of the price》	also charge telegram fee

			Finanial docs handling fee under remittance	Handle finanial docs upon customer's application for short finacing under remittance	All corpoate customers	1‰-5‰ (minimum CNY200)	《Commercial bank service measures for the administration of the price》			
			Clean collection fee	Clean collection for customers	All corpoate customers	1‰ (minimum CNY50 per transaction,maximum CNY1000 per transaction)	《Commercial bank service measures for the administration of the price》	also charge telegram fee		
			Documentary collection fee	Documentary collection for customers	All corpoate customers	1‰-3‰ (minimum CNY200 per transaction) maximum CNY2000 per transaction)	《Commercial bank service measures for the administration of the price》	also charge telegram fee		
Market Adjuste	6.3.4	.3.4 Collection	Increment exchange fee	Increment exchange for customers	All corpoate customers	1‰-1.25‰ on the increased amount. Minimum CNY100 per transaction, maximum CNY2000 per transaction	《Commercial bank service measures for the administration of the price》	also charge telegram fee		
d Price			"	"	Amendment collection instructions fee	Amend collection instructions for customers	All corpoate customers	CNY100 per transaction	《Commercial bank service measures for the administration of the price》	
			Inward Collection fee	Inward Collection for customers	All corpoate customers	1‰-3‰ (minimum CNY200 per transaction) maximum CNY2000 per transaction)	《Commercial bank service measures for the administration of the price》			
			Advising fee of acceptance	Advise of acceptance for customers	All corpoate customers	CNY150 per transaction	《Commercial bank service measures for the administration of the price》			

			Payment fee	Payment under collection for customers	All corpoate customers	CNY100 per transaction, and USD25 per transaction for the account of the drawer	《Commercial bank service measures for the administration of the price》	
			Free of payment fee	Free of payment under collection for customers	All corpoate customers	CNY100 per transaction	《Commercial bank service measures for the administration of the price》	
			Inquiry fee/Tracer fee/Return docs(drafts) fee	Inquire/Trace/Ret urn docs(drafts) for customers	All corpoate customers	CNY100-200 per transaction	《Commercial bank service measures for the administration of the price》	also charge telegram fee
			Fee of certified to pay	Certified to pay under collection for customers	All corpoate customers	1.5%-5% per quarter(minimum CNY500 per quarter), collect quarterly or in one time, less than 3 months charge as 3 months	《Commercial bank service measures for the administration of the price》	free of charge if the full amount is under low risk
Market Adjuste d Price	6.3.5	Export documen tary letter of credit	Docs preliminary examination fee	Preliminary examine of docs under export letter of credit	All corpoate customers	CNY200-300 per transaction	《Commercial bank service measures for the administration of the price》	Apply to preliminary examine docs upon customer's application before presentation of full set of docs

Preliminary advising fee	Preliminary advise an export letter of credit to customers	All corpoate customers	CNY100 per transaction	《Commercial bank service measures for the administration of the price》	
Advising fee/Transmission fee	Advise/Transmit export letter of credit for customers	All corpoate customers	CNY200 per transaction	《Commercial bank service measures for the administration of the price》	free or reduct of charge with the charger's own discretion when customer present docs to us
Advising amendment fee	Advise amendment under an export letter of credit for customers	All corpoate customers	CNY100 per transaction	《Commercial bank service measures for the administration of the price》	free or reduct of charge with the charger's own discretion when customer present docs to us
Confirmation fee	Confirm an export letter of credit for customers	All corpoate customers	3%-5% per quarter(minimum CNY300 per quarter),collect quarterly or in one time (less than 3 months charge as 3 months)	《Commercial bank service measures for the administration of the price》	May increase to 3‰-2% according to the risk level of nation or bank
Exanmination fee	Examine docs under an export letter of credit	All corpoate customers	1.25‰-3‰(minimum CNY200 per transaction)	《Commercial bank service measures for the administration of the price》	If negotiation commission charged, free of examining commission

Negotiation fee	Negotiate under an export letter of credit	All corpoate customers	1.25‰-3‰(minimum CNY200 per transaction)	《Commercial bank service measures for the administration of the price》
Docs exchanging fee/Return docs fee	Exchange docs/return docs under an export letter of credit	All corpoate customers	CNY100-200 per transaction	《Commercial bank service measures for the administration of the price》
Advice of discrepancies fee	Advise of discrepancies under an export letter of credit	All corpoate customers	CNY200 per transaction	《Commercial bank service measures for the administration of the price》
Revocation fee/cancellation fee	revocate/cancel an export letter of credit for customers	All corpoate customers	CNY100 per transaction	《Commercial bank service measures for the administration of the price》
Transfer credit fee	Transfer an export letter of credit for customers	All corpoate customers	1‰	《Commercial bank service measures for the administration of the price》
Transfer increasing fee	Increase transfer of an export letter of credit for customers	All corpoate customers	1‰(minimum CNY300 per transaction,maximum CNY1000 per transaction)	《Commercial bank service measures for the administration of the price》
Transferred Credit normal amendment fee or cancellation fee	Aamendment or cancellation of transferred letter of credit for customers	All corpoate customers	CNY100 per transaction	《Commercial bank service measures for the administration of the price》

			Acceptance fee of an export letter of credit	Accept draft(s) under an export letter of credit and pay at maturity when act as a confirming bank or acceptance bank	All corpoate customers	1‰-3‰ per quarter (minimum CNY200 per quarter),collect quarterly or in one time, less than 3 months charge as 3 months	《Commercial bank service measures for the administration of the price》	
			Tracer fee under an export letter of credit		All corpoate customers	CNY100 per transaction	《Commercial bank service measures for the administration of the price》	also charge telegram fee
			Payment fee under an export letter of credit	Pay under an export letter of credit when act as a paying bank	All corpoate customers	1.5%-3%(minimum CNY200 per transaction)	《Commercial bank service measures for the administration of the price》	
Market Adjuste d Price	6.3.6	Import documen tary letter of credit	Import letter of credit issuing fee	Issue an import letter of credit for customers	All corpoate customers	For valid within 3 months 1.5%-1%(minimum CNY300 per transaction);for valid exceed 3 months,plus 0.5%-2.5% per 3 months(less than 3 months charge as 3 months)	《Commercial bank service measures for the administration of the price》	

Brief import letter fo credit issuing fee	Issue brief import letter of credit for customers	All corpoate customers	CNY100 per transaction	《Commercial bank service measures for the administration of the price》	both charge issuing fee and telegram fee
Amendment fee	Amend under import letter of credit for customers	All corpoate customers	import letter of credit amendment/cancellation/r eturn docs: CNY100 per transaction,for increment or extension add commission respectively:1.5%-1% of added amount;plus 0.5%-2.5% per 3 months;for both increment and extension,collect both increment commission and extension commission. extension commission based on the I/c amount after increasing.	《Commercial bank service measures for the administration of the price》	minimum cny 100, also charge telegram fee

	Acceptance fee/Defer payment fee	Acceptance/Defe r payment under an import letter of credit	All corpoate customers	1.5%-4.5% per quarter (minimum CNY200 per quarter),collect quarterly or in one time, less than 3 months charge as 3 months(only collect the exposure amount, the amount under low risk is free of charge)	《Commercial bank service measures for the administration of the price》	also charge telegram fee.Deposit receipt pledge should be regarded as margin.
	Discrepancy fee	Discrepancy(ies) handle for customers	All corpoate customers	USD80 per transaction	《Commercial bank service measures for the administration of the price》	
	Bill of lading endorsement fee	Endorse bill of lading under an import letter of credit	All corpoate customers	CNY300 per transaction	《Commercial bank service measures for the administration of the price》	
	Shipping guarantee fee	Issue shipping gurantee(s) for customers	All corpoate customers	0.5%-5% per quarter(minimum CNY300 per quarter),collect quarterly or in one time, less than 3 months charge as 3 months	《Commercial bank service measures for the administration of the price》	charge according to the minimum standard for collecting full margin
	Letter of credit payment fee	pay under an import letter of credit for customers	All corpoate customers	CNY100 per transaction and USD50 per transaction for the account of the beneficiary	《Commercial bank service measures for the administration of the price》	In the case of charging acceptance fee or defer payment fee, may free of payment fee.

			Cancellation fee	Cancel an import letter of credit for customers	All corpoate customers	CNY100 per transaction	《Commercial bank service measures for the administration of the price》	also charge telegram fee
			Agent import letter of credit fee	Agent an import letter of credit	All corpoate customers	For valid within 3 months2%-1%(minimum CNY300 per transaction),;for valid exceed 3 months, plus 0.5%-2.5% per every 3 months, less than 3 months charge as 3 months	《Commercial bank service measures for the administration of the price》	If peers' charging rate is higher than our bank, then charge according to peers' charging rate
			Free of payment fee	Free of payment under an import letter of credit for customers	All corpoate customers	CNY200 per transaction	《Commercial bank service measures for the administration of the price》	
			Refual fee under an import letter of credit	Refuse to honor an import letter of credit	All corpoate customers	CNY200 per transaction	《Commercial bank service measures for the administration of the price》	In case of return docs to the presenter charge courier fee as well
Market Adjuste d Price	6.3.7	Guarante e/Standb y letter of credit(Do mestic/Int ernationa	Financial guarantee issuing fee	Issue a financial guarantee for customers	All corpoate customers	6%-1.5% per quarter(minimum CNY500 per quarter),collect quarterly or in one time, less than 3 months charge as 3 monthes	《Commercial bank service measures for the administration of the price》	

I)	Non-financial guarantee issuing fee	Issue a non-financial guarantee for customers	All corpoate customers	2%-1% per quarter(minimum CNY500 per quarter),collect quarterly or in one time,less than 3 months charge as 3 months	《Commercial bank service measures for the administration of the price》	
	Foreign guarantee re-issuing fee	Re-issue a guarantee upon a counter guarantee	All corpoate customers	1%-6% per quarter(minimum CNY500 per quarter),collect quarterly or in one time, less than 3 months charge as 3 months	《Commercial bank service measures for the administration of the price》	
	Foreign guarantee letter of intent	For the convenience of the forthcoming preparation and negotiation by customers,issue a foreign guarantee intent by written	All corpoate customers	0.5-8‰ per quarter (minimum CNY500 per quarte),collect quarterly or in one time,less than 3 months charge as 3 months	《Commercial bank service measures for the administration of the price》	
	Guarantee examing(consultin g) fee act as an agent	Examine a guarantee act as an agent	All corpoate customers	CNY300-500 per transaction	《Commercial bank service measures for the administration of the price》	

		Documents handling fee under guarantee	Handle docs under guarantee	All corpoate customers	CNY300-500 per transaction	《Commercial bank service measures for the administration of the price》	
		Advising fee	Advise guarantee to customers	All corpoate customers	CNY100-200 per transaction	《Commercial bank service measures for the administration of the price》	
		Amendment fee/Cancellation fee	Amend/cancel a guarantee for customers	All corpoate customers	CNY100 per transaction, in case of increment or extend plus charge accordingly,less than 3 months charge as 3 months	《Commercial bank service measures for the administration of the price》	
		Payment handling fee	Handle payment under guarantee	All corpoate customers	CNY100-200 per transaction	《Commercial bank service measures for the administration of the price》	
		Claim rembuirsement fee	Claim under a guarantee infavor of customers	All corpoate customers	1‰(minimum CNY200 per transaction)	《Commercial bank service measures for the administration of the price》	
6.3.8	Bill purchase under T/T upon Export credit insurance	commission	Purchase bill under T/T upon Export credit insurance	All corpoate customers	1‰-0.5% of financing amount	《Commercial bank service measures for the administration of the price》	Charge according to the real financing amount ,mini mum CNY100 per transaction

	6.3.9	Export invoice financing	commission	Export invoice financing for customers	All corpoate customers	2‰ of financing amount	《Commercial bank service measures for the administration of the price》	minimum CNY200 per transaction
			Report the loss and stop payment of foreign currency bills fee	Report the loss and stop payment of foreign currency bills for customers	All corpoate customers	CNY100 per transaction	《Commercial bank service measures for the administration of the price》	
		Other	Seal(s) and signature(s)checking fee	Check the seal(s) and signature(s) for customers	All corpoate customers	CNY100 per transaction	《Commercial bank service measures for the administration of the price》	
Marko Adjus d Pric	e 6.3.1	foreign banking business fee	Adding test key fee	Add test key for customers	All corpoate customers	CNY300 per transaction	《Commercial bank service measures for the administration of the price》	
			Credit investigation fee	Investigate credit for customers	All corpoate customers	CNY2000-10000 per transaction	《Commercial bank service measures for the administration of the price》	Charge according to the complexity
			Consult fee/witness fee/credit certification fee	consult/witness/c redit certification for customers	All corpoate customers	CNY800 per transaction	《Commercial bank service measures for the administration of the price》	USD100 for providing each credit report

Market Adjuste d Price	6.3.1	Telegram fee/posta ge fee	Telegram fee Postage fee	Send messages via SWIFT or other system for customers  Post for	All corpoate customers and all individual customers  All corpoate customers and all individual	Domestic (including HK and Macao):CNY100 per transaction;overseas:CNY 200 per transaction  Charge according to local	《Commercial bank service measures for the administration of the price》 《Commercial bank service measures for	
			- comgene	customers	customers	courier express	the administration of the price》	
Market Adjuste d Price	6.3.1	Movable property pledge financing/ Warehou se receipts financing/ Export Rebates account escrow pledge financing	Documents handling fee under movable property pledge financing/Warehou se receipts financing/Export Rebates account escrow pledge financing or other fiancing	Handle documents under movable property pledge financing/Wareh ouse receipts financing/Export Rebates account escrow pledge financing or other fiancing	All corpoate customers	1.25‰-5‰ (minimum CNY200 per transaction)	《Commercial bank service measures for the administration of the price》	

	6.3.1	Account receivalb e buyout under short-ter m export credit insurance	management under short-term	percentage of the amount of export invoice.	All corpoate customers	1‰-1% (per year)	《Commercial bank service measures for the administration of the price》	
Market Adjuste d Price	6.3.1	Structure trade	Sevice fee under structure trade	Examination and amendment of the text of personalized transaction, settlement proposal, examination and amendment of the text of settlement,tradin g structure improvement, arrangement and consultation of portfolio besides financing. Both domestic and international trade financing applicable.	All corpoate customers	According to the agreement	《Commercial bank service measures for the administration of the price》	

			Arrangement fee under structure trade		All corpoate customers	According to the agreement	《Commercial bank service measures for the administration of the price》	
Market Adjuste d Price	6.3.1 5	Factoring	Import factoring	Provide credit risk guarantee and account management for domestic importer upon export factor's application and acceptance of its assignment of account receivable.	All corpoate customers	Payment term within 3 months (inclusive),3%-2%. Payment term exceed 3 months, plus 1%-3% every 3 months, less than 3 months charge as 3 months. When introduce the third-party insurance policy or factor, plus 2%; non-inform factoring plus 2%.	《Commercial bank service measures for the administration of the price》	

Export factoring	Provide comprehensive sevices such as business credit management and advance finaning for exporter upong exporter's application and acceptance of its assignment of account receivable.	All corpoate customers	Payment term within 3 months (inclusive) nonrecourse factoring, 2.5%-2%; recourse factoring, 1.5%-1%. Payment term exceed 3 months, plus 1%-3% every 3 months, less than 3 months charge as 3 months. When corporate with insurance company, plus 2%; non-inform factoring plus 2%.	《Commercial bank service measures for the administration of the price》	
Handling docs under international factoring	Handle documents under international factoring.	All corpoate customers	USD15 per invoice or equivalent.	《Commercial bank service measures for the administration of the price》	

	Domestic factoring(buyer factoring/seller factoring)	Sevices under domestic factoring act as factor.	All corpoate customers	Payment term within 3 months (inclusive),5%-2%; Payment term exceed 3 months, plus 1%-3% every 3 months, less than 3 months charge as 3 months.	《Commercial bank service measures for the administration of the price》	Charge accoring to the trading nature, financing amount, financing term, financing risk, complexity of comprehensiv e services and so on.
	Inquiry fee under factoring	Inquiry services under factoring	All corpoate customers	CNY100 per transaction	《Commercial bank service measures for the administration of the price》	
	EDI message fee under factoring	Send EDI message under factoring	All corpoate customers	CNY200 per transaction	《Commercial bank service measures for the administration of the price》	

Promise of the using the credit risk guarantee lim of buyer under factoring	assess the credit risk limit of buyer. Including the preservation period (generally for 3 months), the seller has the priority to use the limit, i.e. any other seller cannot use the limit of the said buyer. Free of this charge in the	2.5‰-1%, collect charges every new 90 days from the date issue the advice of limit. Computation formula: charge amount = (the credit risk guarantee limit of buyer /(payment term*90-the accumulative total limit assigned from the buyer within 90 days) *rate if (payment term*90-the accumulative total limit assigned from the buyer within 90 days) negative, free of this charge.	《Commercial bank service measures for the administration of the price》		
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	Account management under account receivalbe financing	At the customer's request, manage the account receivable under trust plan benefit upon acceptance of the request and authorization of the customer and trust company.	All corpoate customers	<b>1‰-1</b> %	《Commercial bank service measures for the administration of the price》
	Credidt investigation upon counter party under factoring	Investigate the credit of counter party, provide objective and professional written report to customers.	All corpoate customers	CNY2000-10000 per buyer	《Commercial bank service measures for the administration of the price》
	Handling docs under domestic factoring	Handle documents under domestic factoring.	All corpoate customers	CNY100 per invoice	《Commercial bank service measures for the administration of the price》

Special a management collection factoring	under factoring unpon customer's request.	All corpoate customers	3‰-1%	Charge accoring to the trading nature, financing amount, financing term, financing risk, complexity of comprehensive services and so on.	
Pooling Managemer under factor		All corpoate customers	2%o-1%	《Commercial bank service measures for the administration of the price》	Charge accoring to the trading nature, financing amount, financing term, financing risk, complexity of comprehensiv e services and so on.

Market Adjuste d Price	6.3.1	Supply chain financing	Transaction processing fee	Supply chain financing service is a kind of RMB or foreign currency financing mode that bank provides a series of financial products and service on or off balance sheet for the core enterprise and its upstream and downstream related enterprises flexibly, according to the characteristics of the industry, around the core enterprise in the supply chain, based on the transaction process, through controlling logistics. fund flow. information flow.	All corpoate customers	Charge in one time 0.5-3.0% of the exposure amount of total credit approval amount at first time	According to China Banking Regulatory Commission National Development and Reform Commission order (2014) No.1 《Commercial bank service measures for the administration of the price》and China Banking Regulatory Commission issued (2012) No. 3 《The China Banking Regulatory Commission about improvement of banking financial institutions is not unstandardised operation notice》etc.	Charge according to the management cost and complexity of supply chain operation. Customers from the field of Agriculture free of charge
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		Loan letter of intent	Loan intention, means the written document that bank and borrower show the cooperation intention through preliminary contact and negotiation in the loan early stage,it is an informal documentation without legally binding		0.1-2% of the letter of intent amount	《Commercial bank service measures for the administration of the price》	In case of small and micro enterprises which in accordance with MIIT,National Statistical Offices, NDRC, MOF 《Notice on printing and distributing the prescribed standards for small and medium sized enterprises》 (The Ministry of industry and information technology 【2011】 300),free of charge
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